

STOBBS, SINCLAIR & LIVINGSTONE, LTD.

Attorneys and Counselors at Law

**JAMES S. SINCLAIR
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November 18, 2020

Mr. Kirk Allen
Edgar County Watchdogs
P.O. Box 593
Kansas, IL 61933
Kirk@illinoisleaks.com

(VIA EMAIL ONLY)

RE: FOIA Request to Rochester Fire Protection District

Dear Mr. Allen:

As you know, our office is legal counsel for the Rochester Fire Protection District. The District has forwarded to our office for response your Freedom of Information Act request dated November 11, 2020 wherein you seek:

A copy of all competitive bids obtained by your captains in the last three years.

Enclosed herewith are all of the records the District was able to locate in response to this request.

Thank you.

Sincerely,

STOBBS, SINCLAIR & LIVINGSTONE, LTD.

By:

David Livingstone by CAJ

David Livingstone

cc: Rochester Fire Protection District (*via email*)



**REQUEST FOR PROPOSAL
PORTABLE CARDIAC DEFIBRILLATORS/MONITORS
ROCHESTER FIRE PROTECTION DISTRICT
ROCHESTER, IL**

1. INTENT

It is the intent of this specification to provide for the purchase of new portable cardiac defibrillators/monitors.

The Rochester Fire Protection District (RFPD) will receive proposals for the purchase of one (1) with the option of two (2) new portable cardiac defibrillators/monitors until January 7, 2020, at 12 noon CST. All proposals received must be marked on the outside of the envelope **2020 Portable Cardiac Defibrillators/ Monitors** and meet the specifications as described herein.

The RFPD has evaluated different portable cardiac defibrillators/monitors and has determined that this published specification is best suited for the RFPD's needs in terms of quality and features. This specification shall not be interpreted as restrictive but rather as a measure of quality and performance against which all other systems will be compared.

In comparing proposals, comparison will not be confined to price only. The successful proposer will be one whose product is judged as best serving the interest of the RFPD when price, product, quality and delivery are considered. The RFPD also reserves the right to reject any or all proposals or any part thereof, and to waive any minor technicalities.

The portable cardiac defibrillators/monitors shall be provided by the successful bidder.

Questions regarding this RFP can be directed to the following individual:

Captain Kirk Polley
Phone (217) 498-7121

- g. AHA Guideline Compliant and be able to be upgraded to any AHA guideline changes as necessary
- h. Capable of patient monitoring through 3-lead, 4-lead, 5-lead and 12-lead ECG cables, multi-function electrodes and pads/paddles
- i. Utilize Multi-Function Electrodes that allow pacing, defibrillation, cardioversion, CPR feedback and ECG monitoring via one set of disposable pads
- j. The 12-lead ECG parameter must allow direct transmission of 12-lead ECG via Bluetooth, WiFi or USB Cell modem
- k. Integrated Oxygen Saturation (SpO2), Carboxyhemoglobin Saturation (SpCO) and Heart Rate measurement
- l. Provide continuous End Tidal CO2 (EtCO2) and respiratory rate readings as well as a capnogram for on-screen display or print-out
- m. Acquire a blood pressure measurement on inflation within 15 to 30 seconds

2. Accessories:

- a. A/C power adapter/battery charger
- b. A/C power cord
- c. 1 Li-ion battery per device
- d. Single bay battery charger
- e. Carrying case
- f. 1 box of Printer paper
- g. 1 box of EtCO2 supplies for intubated patients
- h. 1 box of EtCo2 supplies for non-intubated patients
- i. 2 Adult defibrillation pads per device
- j. 2 Pediatric defibrillation pads per device

6. WARRANTY AND PREVENTIVE MAINTENANCE PLAN

Cardiac Defibrillators/Monitor Warranty:

- a. Successful bidder shall provide the following for warranty per unit:
 - i. Manufacturer or Vendor warranty
 - ii. Service repair procedure
 - iii. Annual Preventive Maintenance plan
 - iv. No cost to the RFPD for loaner shipped next day air if required

Exceptions & Deviations

Proposers shall fully describe every variance exception and/or deviation. List the item here and fully explain any items in non-compliance with specification.

Additional sheets may be used if required.

Delivery

Delivery may be a factor in award. Please state delivery schedule in the space provided below. Failure to comply may render your proposal invalid.

DELIVERY: Time Required for Delivery after Receipt of Order 120-150 Days

Signature

The undersigned declares that they have read the provisions and specifications covering the purchase of Portable Cardiac Defibrillators/Monitors. With full knowledge and understanding of the requirements, we do hereby agree to furnish equipment in full accordance with the specifications attached hereto and made a part hereof.

Zoll Medical Corporation

FIRM NAME: _____

SIGNATURE: Kurt Sandstrom

TITLE: Group Vice President, North American EMS Sales DATE: 01/03/2020

ADDRESS: 269 Mill Road, Chelmsford MA 01824

PHONE NUMBER: (978) 421-9655



269 Mill Road
Chelmsford, Massachusetts 01824-4105
978-421-9655 (main)
978-421-0025 (fax)
www.zoll.com

January 07, 2020

Rochester Fire Protection District
700 East Main Street
Rochester, IL 62563

RE: Request for Proposal Portable Cardiacc Defibrillators/Monitors

Dear Sir/Ma'am,

ZOLL® Medical Corporation ("ZOLL") is pleased to provide our response to your Request for Proposal Portable Cardiacc Defibrillators/Monitors due January 7, 2020.

ZOLL manufactures and markets an integrated line of proprietary, non-invasive resuscitation devices and disposable electrodes. ZOLL's products are used in hospitals, by emergency medical services (EMS) personnel and in public access environments to provide lifesaving pacing and defibrillation to patients suffering cardiac arrest, and for the treatment of patients with life-threatening cardiac arrhythmias. ZOLL also designs and markets software that automates collection and management of both clinical and non-clinical data.

Our proposal includes the following:

- Original Bid Documents
- ZOLL Quotation
- ZOLL Warranty & Technical Support Information
- ZOLL Literature

Thank you for the opportunity to respond to this bid request. We stand ready to serve the needs of the Rochester Fire Protection District, and look forward to the prospect of a long and mutually rewarding relationship.

If you need further information or have any questions concerning this bid submittal, please do not hesitate to call me at 708-466-8172 (cell), or email me at ksears@zoll.com.

Regards,

Kyle Sears ems enclosures

Kyle Sears
Account Executive

KS/ems
Enclosures



TORCH Rochester Fire Department
 700 East Main Street
 Rochester, IL 62563

Attn: **Mr. Kirk Polley**

email: kpolley03@gmail.com

Tel: 217-498-7121

Fax: -

ZOLL Medical Corporation

Worldwide Headquarters
 269 Mill Rd
 Chelmsford, Massachusetts 01824-4105
 (978) 421-9655 Main
 (800) 348-9011
 (978) 421-0015 Customer Support
 FEDERAL ID#: 04-2711626

QUOTATION 328281 V:1

DATE: January 03, 2020

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Prepay and Add

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
1	601-2231011-01	<p>X Series @ Manual Monitor/Defibrillator with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5"(16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display.</p> <p>Accessories Included:</p> <ul style="list-style-type: none"> • MFC cable • MFC CPR connector • A/C power adapter/ battery charger • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide <p>• One (1)-year EMS warranty</p> <p>Advanced Options: Real CPR Help Expansion Pack CPR Dashboard quantitative depth and rate in real time, release indicator, Interruption timer, perfusion performance indicator (PPI) • See - Thru CPR artifact filtering</p>	1	\$40,020.00	\$28,814.40	\$28,814.40

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHIC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Kyle Sears
 Territory Manager
 708-466-8172

1. DELIVERY WILL BE MADE 120-150 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES QUOTED ARE VALID FOR 60 DAYS.
3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. FORWARD PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT sales@zoll.com OR FAX TO 978-421-0015.
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
7. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.



Town of Rochester Fire Department
 700 East Main Street
 Rochester, IL 62563

Attn: **Mr. Kirk Polley**

email: kpolley03@gmail.com

Tel: 217-488-7121

Fax: -

ZOLL Medical Corporation

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ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
		ZOLL Noninvasive Pacing Technology: Masimo Pulse Oximetry SP02 & SpCO <ul style="list-style-type: none"> • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) NIBP Welch Allyn includes: <ul style="list-style-type: none"> • Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff End Tidal Carbon Dioxide monitoring (ETCO2) Orion Microstream Technology: Order required Microstream tubing sets separately Interpretative 12- Lead ECG: <ul style="list-style-type: none"> • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set 				
2	8000-001392	Rainbow, RC-4, 4FT, Reusable EMS Patient Cable	1	\$245.00	\$176.40	\$176.40 **
3	8000-000371	SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)	1	\$845.00	\$608.40	\$608.40

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4	8000-002005-01	Cable Sleeve, Propaq / X Series, ZOLL Blue	1	\$52.45	\$35.96	\$35.96
5	8000-0895	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	1	\$157.50	\$113.40	\$113.40 **
6	8200-000100-01	Single Bay Charger for the SurePower and SurePower II batteries.	1	\$992.25	\$714.42	\$714.42 **
7	8300-0520-01	Filterline Set Adult/Pediatric, Case of 25	1	\$275.00	\$198.00	\$198.00
	8300-0524-01	Smart CapnoLine Plus O2 Adult (O2 tubing), Case of 25	1	\$355.00	\$255.60	\$255.60
9	8900-0402	CPR stat-padz HVP Multi-Function CPR Electrodes - 1 pair	2	\$78.75	\$54.00	\$108.00
10	8000-000901-01	ECG plain white paper- 80mm (pack of 6 rolls)	1	\$25.20	\$17.28	\$17.28

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ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
11	8400-110041	CaseReview Premium Subscription, X Series, 1 Year-Hosted. Provides detailed post-case information, including CPR quality on compression depth, rate, pause time and release velocity, as well as ECG, shocks, EtCO2 and SpO2 vital signs.	1	\$495.00	\$495.00	\$495.00
12	8300-000676	OneStep Cable, X Series	1	\$446.25	\$306.00	\$306.00
13	8009-0020	CPR-D Padz and CPR Stat Padz Connector for R Series	1	\$393.75	\$270.00	\$270.00
1	3900-000219-01	OneStep Pediatric CPR Electrode (1 pair)	2	\$91.88	\$63.00	\$126.00

*Line Item 11 will be governed by Terms & Conditions listed on <http://www.zoll.com/SSTC>. All other items will be governed by Terms & Conditions listed on <http://www.zoll.com/GTC>

TOTAL \$32,238.86

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