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08/04/2014

0152498

IC-001 V0283725 JLL monthly retainer 0190008335309001 2,000.00

2,000.00

0152498

PAY ONLY TWO THOUSAND AND 00/100 DOLLARS

08/04/2014

\$****2,000.00

John Lininger

J.L.L., L.L.C. 79 Meadow Hill Road Barrington, Il. 60010 #847-277-7893

July 1, 2014

College of DuPage Attention: Thomas Glaser 425 Fawell Blvd. SRC-2130H

	yn, IL 60137	INVOICE #001	
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Thank you,

John Lininger -> Vendor #1395085 Bank of America Routing Number:

Bank of America Account Number:

ENTERED A AUG _ 4 2014

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PAY ONLY TWO THOUSAND AND 00/100 DOLLARS

09/25/2014

\$****2,000.00

J.L.L., L.L.C. 79 Meadow Hill Road Barrington, Il. 60010 #847-277-7893

August 1, 2014

College of DuPage
Attention: Thomas Glaser
425 Fawell Blvd.
SRC-2130H
Glen Ellyn, IL 60137

INVOICE #001-2

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PAY ONLY TWO THOUSAND AND 00/100 DOLLARS

10/17/2014

\$****2,000.00

J.L.L., L.L.C. 79 Meadow Hill Road Barrington, II. 60010 #847-277-7893 V296327

#W. 172014

October 1, 2014

College of DuPage Attention: Thomas Glaser 425 Fawell Blvd. SRC-2130H Glen Ellyn, IL, 60137

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SEPTEMBER STATUS REPORT

The objective of my assignment is completed to date, to deliver energy solutions to the College of DuPage to reduce energy consumption, thus cost savings, in a manner that is cost effective and produces an attractive ROI. We have accomplished the initial objective of proceeding with the process of determining the specific savings and related guaranteed savings. To that end we have signed an agreement to commence. My August report spoke to the expectations of the assessment abundantly.

We have enjoyed being part of the process to enable COD to benefit from our findings and ultimate recommendations. As the formal part of delivering our services develops, I look forward to working with you and your staff to implement the considerable savings we expect.

John Lininger

AUGUST STATUS REPORT

The objective of my assignment is to deliver energy solutions to the College of DuPage to reduce energy consumption, thus cost savings, in a manner that is cost effective and produces an attractive ROI. We are at the point, after our meeting in your office, to proceed with the process of determining the specific savings and related guaranteed savings. To that end we have forwarded an Investment Grade Audit Agreement to Mr. Ma for his review and signature. Time is of the essence since an additional benefit of our services is the pursuit of a grant that, if awarded, could increase savings and ROI dramatically in that capital funds and heat and power rebates would be allocated by the State. For example, without the grant, we believe the annual savings could be approximately 300K. With the capital grant approval, the funding, including capital and heat and power rebates, could increase by up to 2 million dollars.

RECOMMENDATIONS AND COMMENTS:

- 1) Authorize the Investment Grade Audit on or before September 17, 2014. The application for the grant needs to commence by September 19 in order to be eligible.
- 2) The Investment Grade Audit is to determine the following:
 - Scope of work
 - Guaranteed savings amount

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- Energy conservation measures and project price for a comprehensive improvement ၌ rogram
- Provide a project model that reduces operating and utility expenses coupled with the investment in infrastructure and technology improvements. (Mr. Ma has the entire agreement defining terms and conditions)

In summary, we are ready to meet with you to execute this arrangement and look forward to authorization to proceed.

AUGUST STATUS REPORT

The objective of my assignment is to deliver energy solutions to the College of DuPage to reduce energy consumption, thus cost savings, in a manner that is cost effective and produces an attractive ROI. We are at the point, after our meeting in your office, to proceed with the process of determining the specific savings and related guaranteed savings. To that end we have forwarded an Investment Grade Audit Agreement to Mr. Ma for his review and signature. Time is of the essence since an additional benefit of our services is the pursuit of a grant that, if awarded, could increase savings and ROI dramatically in that capital funds and heat and power rebates would be allocated by the State. For example, without the grant, we believe the annual savings could be approximately 300K. With the capital grant approval, the funding, including capital and heat and power rebates, could increase by up to 2 million dollars. The grant application opportunity may have elapsed. Ty will speak to Mr. Ma to discuss that option. Regardless, the 300K annual savings is the primary objective of our services.

300K ANNUAL SAVINGS:

At this stage we believe annual savings are there based on COD's current energy uses per square foot, our experiences in other colleges and universities, other third party assumptions, and what we have examined at COD to date. As a singular example, we looked at the science building and found significant savings. Although this contract was awarded to another firm we believe there are many other areas where significant savings can be realized. There have to be savings in that COD's cost per square foot is far too high compared to other similar educational institutions. Although we can't specifically identify or quantify which areas, at this time, will produce the majority of the savings, (the purpose for doing the Investment Grade Audit) the savings will be there. The college has grown at a very fast pace over the years and with the multi phased construction projects, typical growth pattern for colleges, the system is not working efficiently and now needs to be evaluated in its entirety and balanced to maximize efficiency, thus cost savings. While we cannot tell you specifically where the savings will originate, we can tell you that the controls and mechanical improvements for the main plant and air distribution will be our focus and should produce the greatest savings and ROI. These controls and mechanical systems will be our focus, although facilities, such as the science building, will be worth evaluating. The IGA will specifically and quantitatively confirm our assumptions. There are reasons your cost per square foot is too high and the purpose of the IGA is to identify where we can specifically reduce those costs and generate the best ROI.

In summary, it is time for COD to know the best information about their energy costs and how to decrease them. As you know we not only generate the savings, but can guarantee them over a long-term arrangement with COD. In light of the probability of rising power costs nationwide, the percentage savings we produce will become larger dollar amounts as costs escalate. A 20/25% savings today will impact your energy budget even more in the future.

RECOMMENDATIONS AND COMMENTS:

- 1) Authorize the Investment Grade Audit immediately.
- 2) The Investment Grade Audit is to determine the following:
 - Scope of work
 - Guaranteed savings amount
 - Energy conservation measures and project price for a comprehensive improvement program
 - Provide a project model that reduces operating and utility expenses coupled with the investment in infrastructure and technology improvements. (Mr. Ma has the entire agreement defining terms and conditions)

In summary, we are ready to meet with you to execute this arrangement and look forward to your authorization to proceed.