

RESCUE 1 PARAMEDIC SERVICES LLC
221 W. MADISON AVE. CHRISMAN, IL 61924 (217) 269-3911

Edgar County Special service area No. 1 ambulance contract beginning June 1st, 2014 and ending May 31st, 2019 bid proposal from Rescue 1 Paramedic Services LLC. Rescue 1 Paramedic Services is currently providing Emergency and Non-Emergency Ambulance transport in Northern Edgar County Since January 2013. Rescue 1 was founded by Justin Moore and Josh Pointer. Justin is a Paramedic for 17 years of Emergency Medical Services in Edgar County and lifelong resident of Edgar County. Josh is a Critical Care Paramedic of 17 years having served several years with Edgar County Ambulance as a Paramedic Supervisor. Prior to founding Rescue 1, Josh served as the Illinois Director of operations for Medic One Medical Response of southern Illinois, also serving as operations manager for Unicoi County, TN county 911 contract for several months. Justin and Josh hold a high standard of patient care utilizing the most up to date medical equipment and specialized training.

Proposal for Edgar County Contract that Rescue 1 Paramedic Services will provide:

1. Qualifications: Rescue 1 currently owns (4) ambulances and (2) Paramedic Assist vehicles based out of our Chrisman Facility. Rescue 1 has been in business since January 2013 and has been licensed by the Illinois Department of Public Health for greater than 1 year serving Edgar, Douglas, Champaign, and Vermillion Counties. Rescue 1 will staff (2) 24 hour ALS Ambulances with all staff on station. Rescue 1 will provide a 3rd ambulance during peak hours Monday thru Saturday for a minimum of 9hrs a day. Rescue 1 will also utilize its Chrisman based Ambulance to assist with demands of the 911 system. Rescue 1 will also utilize the system status management of resources and add additional ambulances during high call volume situation.
2. Line of Credit:
Rescue 1 has a \$150,000.00 line of credit with First Neighbor Bank in Greenup, IL with a branch in Newman. Rescue 1 also utilizes the First National Bank in Chrisman for banking needs.
3. The Contract period:
shall start midnight June 1st, 2014 for a period of 5 years ending May 31st, 2014.
4. Service Area:
Rescue 1 shall provide Emergency Medical Services to the Special Service Area No. 1 as listed in the bid proposal.
5. Type of Service:
Rescue 1 will provide Emergency Medical Services to the Special Service Area No.1 regardless of the patient's ability to pay. Rescue 1 will utilize ALS level ambulances staffed with at least (1) Paramedic and (1) Paramedic, EMT-I, or EMT-B. All personnel will maintain licensure through the Illinois Department of Public Health. All Emergency calls through the 911 system will have a Paramedic Ambulance and or Paramedic response vehicle respond to all requests for Emergency Medical Services.
6. Liability Insurance:
Rescue 1 Paramedic Services LLC currently has a \$3 Million Dollar Professional Liability Insurance through Loman Ray Insurance in Newman, IL.
7. Equipment:
Rescue 1 will maintain all of its equipment to provide Emergency Medical Services in accordance to the FDA guidelines. All ALS Ambulances will be equipped with Cardiac Monitors capable of 12 lead EKG's, End tital capnography, pulse oximetry, and the ability to transmit 12 leads to the ER.

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8. Vehicles:

Rescue 1 will maintain all Ambulances and non-transport vehicles in accordance with the manufactures specifications. All vehicles will be licensed by the IDPH and copies will be provided to the county at their request. Vehicles will also be on a scheduled replacement period and will be kept response ready at all times. Rescue 1 Paramedic services has a in house maintenance facility at our Chrisman headquarters.

9. Dispatch:

Rescue 1 Paramedic Services currently has the ability to communicate with the Edgar County 911 dispatch center and mutual aid agencies in surrounding counties. If awarded the contract all of Rescue 1's current vehicles has the ability to communicate with Edgar County 911, also having 20 portable radios and several pagers with a communications tech on hand to program and service radios.

10. Headquarters:

Rescue 1 will work diligently to locate a building 2.5 mile radius of the Edgar County Courthouse before the contract start date, if awarded the bid. We will maintain our Chrisman Location as our corporate office and maintenance facility.

11. Mutual Aid:

Rescue 1 will respond to any mutual aid requests when requested by other agencies within the county or area. Rescue 1 will obtain mutual aid agreements with local EMS agencies if awarded the contract. Rescue 1 is currently a member of MABAS division 26.

Rescue 1 Paramedic Services LLC is committed for high quality patient care with prompt response times. All of Rescue 1's vehicles are satellite tracked with Mobile Data Terminals installed. The MDT system has the capability of sending the call location and pertinent information to all of our vehicles to aid in a quicker response and detailed information about the call without putting sensitive information over the radio. If awarded the Edgar County 911 contract, we will provide Edgar County E911 access to the MDT system so that the closest unit can be sent to a call in the district appropriately. We can work with the Computer Aided Dispatch vendor to interface our MDT program so that when dispatched by Edgar County 911 the call location goes directly to the unit responding.

Rescue 1 will utilize system status management of its ambulances and paramedic response vehicles. We will use the on duty Chrisman unit to back fill the Paris units when tied up with 911 responses and out of county transfers. We will also serve as a community training center for CPR/AED training as well as first responder training. We want to partnership between all agencies and the Paris Community Hospital to provide excellent patient care to all of the patients that we serve.

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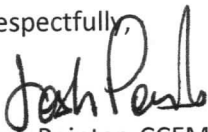
Rescue 1 will attempt to hire Edgar County residents to keep jobs in Edgar County. Rescue 1 is a Veteran based business with over 75% of its current employees being Veterans. Rescue 1 strives to hire the best employees in the area and requires ALL employees to undergo extensive background investigation, including E-Verify, OIG Check, and Driving background. We also require that all employees have the following certifications or obtain within 30 days of hire: NIMS 100,200,700,800, CPR, ACLS, PALS, ITLS, Bloodborne Pathogens, Hazmat Awareness. We currently have 2 employees with NIMS Incident Commander training 300, 400.

Rescue 1 also provides non-emergency transport with wheel chair vans and medical cars and taxi's. We will continue to offer that service in the Edgar County Area to assist in the transport of residents to medical appointments and hospital discharges. Rescue 1 also has a bus set up as a rehab center for firefighters for major events. It provides a cooling/ warming center for firefighters and or shelter for a family that had to evacuate their home during an event. We currently provide this service to the Chrisman Fire Protection District and will extend this service to the rest of the county free of charge.

Rescue 1 Paramedic Services is currently in good standing with the Carle Regional EMS System in Champaign, IL. We work closely with the EMS Coordinator to ensure a high level of patient care and training. We maintain a good working relationship with Carle Foundation Hospital, AirLife Helicopter Service, and Arrow Ambulance. Rescue 1 will stay in the Carle EMS System if awarded the contract.

In closing, Rescue 1 Paramedic Services is anxious to be the County's 911 Ambulance provider. Justin and I have spent many years working in Edgar County and we enjoy serving Edgar County. We want to offer the most services, high quality patient care, and friendly customer service for a lower tax subsidy.

Respectfully,



Josh Pointer, CCEMTP

Director

Rescue 1 Paramedic Services LLC

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BID AMOUNT:

| | | |
|---------------|----------------------------|----------------------|
| <u>Year 1</u> | <u>6/1/2014- 5/31/2015</u> | <u>\$ 289,000.00</u> |
| <u>Year 2</u> | <u>6/1/2015- 5/31/2016</u> | <u>\$ 275,000.00</u> |
| <u>Year 3</u> | <u>6/1/2016- 5/31/2017</u> | <u>\$ 261,000.00</u> |
| <u>Year 4</u> | <u>6/1/2017- 5/31/2018</u> | <u>\$ 248,000.00</u> |
| <u>Year 5</u> | <u>6/1/2018- 5/31/2018</u> | <u>\$ 236,000.00</u> |

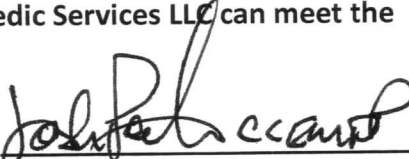
Total 5 year contract: \$ 1,309,000.00

5 year savings from the current contract of \$ 296,000.00 with more services provided to the county. \$32,000.00 savings the first year.

Certification:

I certify that I have read and understood the Ambulance bid specifications for Edgar County, IL and further certify that Rescue 1 Paramedic Services LLC can meet the requirements of these bid specifications.

Dated: May 1st, 2014


Joshua J. Pointer, Director

Contract Officer:

Josh Pointer, CCEMTP
Director
Rescue 1 Paramedic Services LLC
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Chrisman, IL 61924
(217) 269-3911 Dispatch
(217) 251-8757 Mobile
Rescue1paramedics@gmail.com

Rescue 1 Paramedic Services LLC

Edgar County Ambulance Contract Proposal-Net Income:

| | |
|---|-----------------|
| Estimated number of annual Ambulance transports: | 2,400 |
| Estimated uninsured/Medicaid claims (No Payors): | 30% or 720 runs |
| Estimated revenue billed to patients and insurance: | \$1,200,000.00 |
| Estimated revenue collected: | \$ 700,000.00 |
| Estimated annual write offs/in collection status: | \$ 500.000.00 |

Net Income from ambulance transports: \$ 700,000.00

Edgar County Tax Revenue Year 1: \$ 295,000.00

Total Income: \$ 995,000.00

Expenditures as detailed: \$ -950,000.00

Estimated Net Profit with county subsidy Year 1: \$ 45,000.00

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Edgar County Ambulance Contract Estimated Annual Expenditures

| | |
|---|---------------------|
| • Payroll: | \$500,000.00 |
| • Insurance: | \$ 35,000.00 |
| • Workers Compensation: | \$ 30,000.00 |
| • Vehicle Repair: | \$ 20,000.00 |
| • Fuel: | \$ 84,000.00 |
| • Building Lease: | \$ 24,000.00 |
| • Utility Services: | \$ 12,000.00 |
| • Biomedical: | \$ 10,000.00 |
| • Billing Services: | \$ 35,000.00 |
| • Unemployment Insurance: | \$ 15,000.00 |
| • Medical Supplies: | \$ 30,000.00 |
| • Uniforms: | \$ 15,000.00 |
| • Misc Services/Supplies: | \$ 30,000.00 |
| • Overtime/Vehicle Costs for Community Events: | \$ 35,000.00 |
| • Capital Purchases: (Vehicle, Equipment replacement) | <u>\$ 75,000.00</u> |

Total: \$ 950,000.00