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## Our Services

### Your Turn-Key Solar Solutions Provider

Day & Night Solar is your go-to resource for meeting all of your solar needs by providing turn-key solutions on any size project from residential to industrial and from start to finish. This includes securing and completing all grant paperwork, obtaining any needed financing and overseeing the project from the engineering side, to installation, to completion.

### Did you Know?

Each state, and in some cases, region, has their own grant or rebate program which changes on an annual or semi-annual basis. These changes require constant monitoring to ensure proper installation cost recovery for all of our clients.

Day & Night Solar stays on top of these changing grants and their requirements across the entire United States. The process is complicated, but we make it simple for our solar clients.

### Only the Highest Standards for Training and Safety

Our installers and management team are required to complete continuing education, when necessary, to keep up with local and national codes. Day & Night and its team go above and beyond to implement best practices required for solar installation safety even before they become code. Safety is a major concern in the electrical industry. The best practices utilized by Day & Night Solar not only keep the installation crew safe, but ensure long-lasting safety for the system owner as well.

### Project Management

As codes and requirements constantly change in the solar industry, it also changes the process

of how solar systems must be integrated. Day and Night has partnered with CMS Renewables, a Day & Night Company, to help manage the projects across the United States. We also partner with local and regional installers to complete projects in any market. This allows Day & Night to ensure quality control utilizing one source for project management across the country. So, whether you are in Alaska or Florida, you can count on the high quality installation standards being consistent. (Link to partner page.)

## **Cost Recoveries – ROI**

One of the biggest challenges of integrating solar across the country is hitting the required cost recovery and return on investment targets for individuals and organizations in order to implement solar.

Using conservative methods, we can provide estimated payback periods which can be accountant verified and leaves little risk to the end customer.

## **Financing**

Partnering with many national financial institutions, Day & Night can provide its customers with financing from the residential level to industrial applications. There are many types of financing programs available including everything from second home equity lines to no cost up front programs as well as PPA's (Power Purchase Agreement) and lease options. (From number 6 & 7 Bob may have more to embellish here.)

## **SREC Brokerage (Solar Renewable Energy Credits)**

Looking to get paid above and beyond the savings on your power bill? With renewable portfolio standards implemented in each state, utilities and power providers are required to purchase certain amounts of renewable energy each year. Utilities and power providers have the option of installing their own renewable energy but most purchase it from renewable energy power producers. This green power purchase allows solar system owners an added opportunity to get paid above and beyond savings on their power bill. Most SREC purchases are required to be from aggregated sources or brokers. Day & Night Solar has relationships with these entities.

## **Custom Designed Products**

If your idea of solar is strictly on a roof, think again. Many customers are looking to get away from the traditional roof mounted solar systems. Why? The solar systems Day & Night Solar implements have life spans within the 50 to 70 year range, whereas most roofs last for only 10 to 20 years. This has brought about a strong need for solar structures and “out of the box” alternatives. (Link to the products and projects) Day & Night has internal staff experts who

work with engineering firms nationally to develop custom products and off-the-shelf solutions for any project.

## Grant/Utility Paperwork and Management

The cumbersome process of applying for grants and rebates locally and nationally require many technical details as well as engineering documents and hours of paperwork. From a customer's perspective this can be a daunting task. But with Day & Night's constant monitoring of programs and incentives, this process can be easily accomplished with minimal requirements of the customer.

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